

**WE FINANCIAL SERVICES LIMITED**  
**FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED JUNE 30, 2024**



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## DIRECTORS' REPORT

On behalf of the Board of Directors of the Company, I am pleased to present our report together with the audited financial statement of the Company for the year June 30, 2024.

### Performance Overview

The following depicts the Company's performance in the current year.

	Rupees
Operating revenue	45,184,485
Operating expenses	(38,862,703)
Operating loss	6,321,782
Other charges	(3,356,021)
Other income	6,379,987
Profit / (loss) before levies and income tax	9,345,748
Levies	(493,865)
Profit / (loss) before income tax	8,851,883
Income Tax	(3,214,250)
Profit after income tax	5,637,633

### Capital Market Review & Outlook

In Financial Year 2024, the Pakistan Equity Market performed exceptionally well, experiencing improvement in both trading value and volume compared to FY23. Despite anticipated economic difficulties and political instability, the market's performance exceeded expectations. This positive momentum, reflected in the KSE-100 Index trading at a reasonable Price to Earnings ratio, gradually drew investors back into the market. Those who had previously exited found renewed confidence in the market's performance, leading to a partial resurgence in trading activity. Moreover, higher inflation and interest rates are likely to keep the equities market under pressure during next year.

### Dividend:

The Directors do not recommended any dividend during the year due to cash flow requirement during next financial year.

### External Auditors

The retiring auditors, M/s. Nasir Javaid Maqsood Imran., Chartered Accountants, being eligible, have offered themselves for reappointment

Dated: 21 OCT 2024

  
\_\_\_\_\_  
Director  
\_\_\_\_\_  
Chief Executive

## WE FINANCIAL SERVICES LTD.

Brokerage | Online Trading | Equity Research | Corporate Finance | Fund Management | Commodities

( TREC Holder: Pakistan Stock Exchange Ltd. )

Registered Office : 506-508, 5th Floor, Pakistan Stock Exchange Building, Stock Exchange Road, Karachi 74000, Pakistan.

Tel: (92-21) 32463401-10  
(92-21) 32429288

Email: [info@we.com.pk](mailto:info@we.com.pk)

URL: <http://www.we.com.pk>

# **PATTERN OF SHAREHOLDING**

**Incorporation Number** 30095

**Name of the Company** We Financial Services Limited

Pattern of holding of the shares held by the June 30, 2024 shareholders as at

No. of shareholders	Shareholdings	Total shares held
0	shareholding from 1 to 100 shares	-
0	shareholding from 101 to 500 shares	-
0	shareholding from 501 to 1000 shares	-
0	shareholding from 1001 to 5000	-
0	shareholding from 5001 to 10000	-
4	shareholding from 10001 and more shares	23,500,000
4	<b>Total</b>	<b>23,500,000</b>

Categories of shareholders	Share held	Percentage
Directors, Chief Executive Officer and their spouse and minor children	<b>23,500,000</b>	<b>100%</b>
Associated Companies, undertakings and related parties		



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## Compliance of Corporate Governance Code for Securities and Futures Broker

To the best of my knowledge and belief, there are no transactions entered into by the Company during the year, which are fraudulent, illegal or in violation of any securities and futures market laws.

Karachi:

Humayun Javed  
Chief Executive Officer

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## CORPORATE GOVERNANCE

### BOARD OF DIRECTORS

An effective board established comprising of 3 directors, responsible for ensuring long-term success and for monitoring and evaluating the management's performance. The composition of board is as follows:

Humayun Javed	Chief Executive Officer/Director
Raheel Javed	Director
Asad Javed	Director

### BOARD RESPONSIBILITIES, POWERS AND FUNCTION

Each member of the Board is fully aware of the responsibilities as an individual member as well as the responsibilities of all members together as a board. The Board actively participates in all major decisions of the Company including but not limited to approval of capital expenditure budgets, investments, related party transactions and appointment of key personnel. The Board also monitors the Company's operations by approval of financial statements, review of internal and external audit observations, if any and recommendation of dividend. The Board has devised formal policies for conducting business and ensures their monitoring through an independent outsourced Internal Auditors which continuously monitors adherence to Company Policies.

The following policies has approved by the board.

- Internal Code of Conduct
- Whistleblower Policy
- Customer Complaint, Grievances & Conflict Resolution Policy
- Risk and Compliance Policy
- Segregation of Customer Assets from Securities Broker Assets.

### BOARD MEETINGS

The meeting of the directors were presided over by the Chairman and, in his absence, by a director elected by the board for this purpose. The board has complied with the requirements of Act and the Regulations with respect to frequency, recording and circulating minutes of board.

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## COMMITTEES OF BOARD

The board has formed following committees and their Term of References.

- Audit Committee

## RELATED PARTY TRANSACTION

The Company has provided detailed information on related party transactions in its financial statements annexed to this Annual Report. This disclosure complies with the requirements of Companies Act, 2017 and the relevant International Financial Reporting Standards.

## AUDITORS

The company is registered as Trading and Self Clearing category of Securities broker under Securities Brokers (Licensing and Operations) Regulations 2016 and appointed Nasir Javaid Maqsood Imran, Chartered Accountants as their external auditor which are enlisted within "B" category of Panel of Auditors issued by State Bank of Pakistan.

## COMPLIANCE STATEMENT


To the best of my knowledge and belief, there are no transactions entered into by the Company during the year, which are fraudulent, illegal or in violation of any securities market laws.

## COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

We confirm that the company is in compliance with the Code of Corporate Governance required under Securities Broker Licensing and Operations 2016.

Dated: 21 OCT 2024  
Karachi

  
Humayun Javed  
Chief Executive Officer

  
Muhammad Arshad  
Company Secretary

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## INDEPENDENT AUDITOR'S REPORT

To the members of WE Financial Services Limited

Report on the Audit of the Financial Statements

### Opinion

We have audited the annexed financial statements of **WE Financial Services Limited (the Company)**, which comprise the statement of financial position as at June 30, 2024, and the statement of profit or loss and other comprehensive income, the statement of changes in equity, the statement of cash flows for the year then ended, and notes to the financial statements, including material accounting policy information and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2024 and of the profit or loss and other comprehensive income or loss, the changes in equity and its cash flows for the year then ended.

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other offices at:

**Lahore:** Address: 3<sup>rd</sup> Floor, Pace Tower, Plot No. 27, Block-H, Gulberg-2, Lahore.  
Tel: +92 42-35754821-22 Email: nasirgulzar@njmi.net

**Islamabad** Address: Office No. 17, 2<sup>nd</sup> Floor, Hill View Plaza, Above Fresco Sweets,  
Blue Area, Jinnah Avenue, Islamabad.  
Tel: +92 51-2228138-39 Email: islamabadoffice@njmi.net

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### **Information Other than the Financial Statements and Auditor's Report Thereon**

Management is responsible for the other information. The other information comprises the directors' report but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Responsibilities of Management and Board of Directors for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017(XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:





- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Report on Other Legal and Regulatory Requirements**

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- b) the statement of financial position, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;

*Signature*

- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business;
- d) no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980;
- e) The Company was in compliance with the requirements of section 78 of the Securities Act, 2015 and/or Section 62 of the Futures Market Act, 2016 and the relevant requirements of Securities Brokers (Licensing and Operations Regulations), 2016 as at the date on which the statement of financial position was prepared.

The engagement partner on the audit resulting in this independent auditor's report is **Mohammad Javaid Qasim**.



**Nasir Javaid Maqsood Imran**  
Chartered Accountants

Place: Karachi

Date: 21 OCT 2024

UDIN: AR202410270T4pwUjLer

**WE FINANCIAL SERVICES LIMITED**  
**STATEMENT OF FINANCIAL POSITION**  
**AS AT JUNE 30, 2024**

**ASSETS**

**NON-CURRENT ASSETS**

Property & equipment  
Intangible assets  
Deferred taxation - net  
Long term investment  
Long term advances & deposits

Note	Rupees 2024	Rupees 2023
4	12,453,529	12,575,610
5	3,000,000	3,000,000
6	9,601,590	12,303,107
7	6,372,990	35,372,990
8	2,046,000	2,846,000
	<b>33,474,109</b>	<b>66,097,707</b>

**CURRENT ASSETS**

Trade receivables  
Short term investment  
Advances, deposits & other receivables  
Bank balances

9	10,253,517	15,060,808
10	27,376,461	18,228,762
11	23,780,337	13,134,395
12	32,086,020	12,253,517
	<b>93,496,335</b>	<b>58,677,482</b>

**TOTAL ASSETS**

**126,970,444      124,775,189**

**EQUITY AND LIABILITIES**

**CAPITAL AND RESERVES**

**Authorized Capital**

25,000,000 (2023: 25,000,000) ordinary shares of Rs. 10/- each

**250,000,000      250,000,000**

Issued, subscribed and paid-up capital  
Revenue reserve

13	235,000,000	235,000,000
	(145,186,873)	(150,824,506)
	<b>89,813,127</b>	<b>84,175,494</b>

**LIABILITIES**

**NON-CURRENT LIABILITIES**

Subordinated loan

14      -      **26,510,720**

**CURRENT LIABILITIES**

Trade payables  
Accrued expenses & other liabilities  
Taxation - net

15	31,274,487	12,243,790
	5,116,177	1,845,185
	766,653	-
	<b>37,157,317</b>	<b>14,088,975</b>

**CONTINGENCIES AND COMMITMENTS**


16      -      -

**TOTAL EQUITY AND LIABILITIES**

**126,970,444      124,775,189**

*The annexed notes from 1 to 28 form an integral part of these financial statements.*

  
**Chief Executive**

  
**Director**

**WE FINANCIAL SERVICES LIMITED**  
**STATEMENT OF PROFIT OR LOSS**  
**FOR THE YEAR ENDED JUNE 30, 2024**

Note	(Restated)	
	Rupees 2024	Rupees 2023
<b>REVENUE</b>		
Operating revenue	17 42,560,827	16,407,418
Capital gain / (loss ) on disposal of securities	1,451,798	(616,746)
Unrealised gain / (loss) on remeasurement of investment at fair value - through profit or loss	1,171,860	(974,304)
	<b>45,184,485</b>	<b>14,816,368</b>
Administrative expenses	18 (38,832,725)	(29,657,160)
Finance cost	19 (29,978)	(24,872)
	<b>(38,862,703)</b>	<b>(29,682,032)</b>
<b>Profit / (loss) from operations</b>	<b>6,321,782</b>	<b>(14,865,664)</b>
Other income	20 6,379,987	2,814,117
Other charges	21 (3,356,021)	(8,182,497)
	<b>9,345,748</b>	<b>(20,234,044)</b>
<b>Profit / (loss) before levies and income tax</b>		
Levies	22 (493,865)	(537,342)
	<b>8,851,883</b>	<b>(20,771,386)</b>
<b>Profit / (loss) before income tax</b>		
Income Tax	23 (3,214,250)	12,453,182
	<b>5,637,633</b>	<b>(8,318,204)</b>
<b>Profit / (loss) after income tax</b>		

*The annexed notes from 1 to 28 form an integral part of these financial statements.*

  
**Chief Executive**

  
**Director**

**WE FINANCIAL SERVICES LIMITED**  
**STATEMENT OF COMPREHENSIVE INCOME**  
**FOR THE YEAR ENDED JUNE 30, 2024**

	Note	Rupees 2024	Rupees 2023
Profit / (loss) after income tax		5,637,633	(8,318,204)
Other comprehensive income for the year		-	-
Total comprehensive income / (loss) for the year		<u>5,637,633</u>	<u>(8,318,204)</u>

*The annexed notes from 1 to 28 form an integral part of these financial statements.*



Chief Executive



Director



**WE FINANCIAL SERVICES LIMITED**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED JUNE 30, 2024**

Note	Rupees 2024	Rupees 2023
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**CASH FLOWS FROM OPERATING ACTIVITIES**

**Profit / (loss) before levies and income tax** 9,345,748 (20,234,044)

**Add / (less) : Items not involved in movement of fund:**

Depreciation	1,183,131	977,918
Finance costs	29,978	24,872
Provision for diminution in value of investment	-	5,000,000
Allowance for expected credit loss	22,174	3,182,497
Capital (gain) / loss on sale of securities	(1,451,798)	616,746
Unrealised (gain) / loss on remeasurement of investment at fair value - through profit or loss	(1,171,860)	974,304
	(1,388,375)	10,776,337
<b>Cash generated from / (used in) operating activities before working capital changes</b>	<b>7,957,373</b>	<b>(9,457,707)</b>

**Net change in working capital**

(a) 16,342,386 4,490,378  
**24,299,759 (4,967,329)**

Finance costs paid	(29,978)	(24,872)
Income tax paid	(141,467)	(635,820)

**Net cash generated from / (used in) operating activities** 24,128,314 (5,628,021)

**CASH FLOWS FROM INVESTING ACTIVITIES**

Acquisition of property and equipment	(1,061,050)	-
Proceeds from disposal of investment property	-	-
Disposal of securities of WE Investment Management Limited	29,000,000	-
Short term investment	(6,524,041)	145,147
Long term advances & deposits	800,000	-
<b>Net cash generated from investing activities</b>	<b>22,214,909</b>	<b>145,147</b>

**CASH FLOWS FROM FINANCING ACTIVITIES**

Repayment of long term loan	(26,510,720)	(35,745)
-----------------------------	--------------	----------

**Net cash used in financing activities** (26,510,720) (35,745)

**Net increase / (decrease) in cash and cash equivalents** 19,832,503 (5,518,619)

Cash and cash equivalent at beginning of the year 12,253,517 17,772,136

**Cash and cash equivalent at end of the year** 12 32,086,020 12,253,517

**(a) Statement of change in working capital**

**(Increase) / decrease in current assets**

Trade receivables	4,785,117	(5,351,824)
Advances, deposits, pre-payments & other receivables	(10,744,420)	10,175,632
	(5,959,304)	4,823,808

**Increase / (decrease) in current liabilities**

Trade payables	19,030,697	56,297
Accrued expenses & other liabilities	3,270,992	(389,727)
	22,301,689	(333,430)

**Net change in working capital** 16,342,386 4,490,378

*The annexed notes from 1 to 28 form an integral part of these financial statements.*

  
**Chief Executive**

  
**Director**

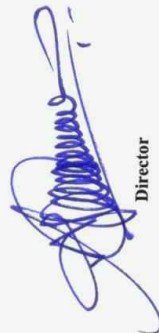
**WE FINANCIAL SERVICES LIMITED**  
**STATEMENT OF CHANGES IN EQUITY**  
**FOR THE YEAR ENDED JUNE 30, 2024**

	Issued, subscribed & paid up capital	Share deposit money	Capital reserve	Unappropriated loss	Sub Total	Total
	Rupees	Rupees	Rupees	Rupees	Rupees	Rupees
<b>Balance as at June 30, 2022</b>	175,000,000	60,000,000	4,596,411	(142,506,302)	(137,909,891)	97,090,109
Issuance of share capital	60,000,000	(60,000,000)	-	-	-	-
Loss for the year	-	-	-	(8,318,204)	(8,318,204)	(8,318,204)
Reversal of revaluation surplus	-	-	(4,596,411)	-	(4,596,411)	(4,596,411)
<b>Balance as at June 30, 2023</b>	235,000,000	-	-	(150,824,506)	(150,824,506)	84,175,494
Profit for the year	-	-	-	5,637,633	5,637,633	5,637,633
<b>Balance as at June 30, 2024</b>	235,000,000	-	-	(145,186,873)	(145,186,873)	89,813,127

*The annexed notes from 1 to 28 form an integral part of these financial statements.*



**Chief Executive**



**Director**

**WE FINANCIAL SERVICES LIMITED**  
**NOTES TO THE ACCOUNTS**

**1 CORPORATE AND GENERAL INFORMATION**

**1.1 Legal status and operations**

WE Financial Services Limited ('the Company') was incorporated in Pakistan as a unlisted public company on April 12, 1993 under the Companies Ordinance, 1984 (which has now been repealed by the enactment of the Companies Act, 2017 in May 2017). The Company is a Trading Right Entitlement Certificate Holder of the Pakistan Stock Exchange Limited. The registered office of the Company is situated at Office No. 505-6, 5th Floor, Pakistan Stock Exchange Building, Stock Exchange Road, Karachi, Pakistan. The principal activities of the Company are investments, share brokerage, inter-bank brokerage, Initial Public Offer (IPO) underwriting, advisory and consultancy services.

Details of the Company's investment in subsidiaries and associated company are stated in note 7.1 to these financial statements.

**2 BASIS OF PREPARATION**

**2.1 Statement of compliance**

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards as applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standard Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of, and directives issued under, the Companies Act, 2017.

Where the provisions of, and directives issued, under the Companies Act, 2017 differ from the IFRS Standards, the provisions of, and directive issued under, the Companies Act, 2017 have been followed.

**2.2 Basis of measurement**

Items in these financial statements have been measured at their historical cost except for short term investments in quoted equity securities which are carried at fair value.

**2.3 Functional and presentation currency**

Items included in these financial statements are measured using the currency of the primary economic environment in which the Company operates. The financial statements are presented in Pak Rupees which is the Company's functional and presentation currency.

**2.4 Use of estimates and judgments**

The preparation of financial statements in conformity with approved financial reporting standards, as applicable in Pakistan, requires management to make judgments, estimates and assumptions that affect the application of policies and the reported amounts of assets, liabilities, income and expenses.

The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

## **2.5 Changes in accounting standards, interpretations and pronouncements**

### **a) Standards and amendments to approved accounting standards that are effective**

There are certain amendments and interpretations to the accounting and reporting standards which are mandatory for the Company's annual accounting period which began on July 01, 2023. However, these do not have any significant impact on the Company's financial reporting.

### **b) Standard and amendments to approved accounting standards that are not yet effective**

There are certain amendments and interpretations to the accounting and reporting standards that will be mandatory for the Company's annual accounting periods beginning on or after July 01, 2024. However, these will not have any impact on the Company's financial reporting and, therefore, have not been disclosed in these financial statements.

## **3 MATERIAL ACCOUNTING POLICY INFORMATION**

The summary of material accounting policies and methods of computations adopted in the preparation of these financial statements are same as those applied in the preparation of the annual financial statements of the Company for the year ended June 30, 2023.

### **3.1 Property and equipment**

These are stated at cost less accumulated depreciation and impairment losses, if any. Cost include expenditures that are directly attributable to the acquisition of the asset.

Subsequent costs are included in the carrying amount as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and its cost can be measured reliably. The carrying amount of the replaced part is derecognized. All other repairs and maintenance are charged to the statement of profit or loss during the year in which they are incurred.

Depreciation is charged to statement of profit or loss applying the reducing balance method at the rates specified in note 4. Depreciation is charged when the asset is available for use till the asset is disposed off.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of profit or loss in the year in which the asset is derecognized.

The assets' residual values, depreciation methods and useful lives are reviewed, and adjusted if appropriate, at each financial year end.

### **3.2 Intangible assets**

Intangible assets having definite useful life are stated at cost less accumulated amortization and impairment losses, if any however, Intangible assets having indefinite life are stated at cost less impairment losses, if any.

Subsequent cost is capitalized only when it increases the future economic benefits embodied in the specific assets to which it relates. All other expenditure is expensed as incurred.

Amortization is charged to the statement of profit or loss using reducing balance method over the estimated useful lives of intangible assets unless such lives are indefinite. Amortization on additions to intangible assets is charged from the month in which an asset is acquired or capitalized while no amortization is charged in the month in which the asset is disposed off.

All intangible assets with an indefinite useful life are systematically tested for impairment at each reporting date. Where the carrying amount of an asset exceeds its estimated recoverable amount it is written down immediately to its recoverable amount. The carrying amount of other intangible assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exist than the assets recoverable amount is estimated. The recoverable amount is the greater of its value and fair value less cost to sell.

### **3.2.1 Trading Right Entitlement Certificate**

This is stated at cost less impairment, if any. The carrying amount is reviewed at each balance sheet date to assess whether it is in excess of its recoverable amount, and where the carrying value exceeds estimated recoverable amount, it is written down to its estimated recoverable amount.

### **3.2.2 Pakistan Mercantile Exchange - Membership card**

Membership card represents corporate membership of Pakistan Mercantile Exchange with indefinite useful life. This is stated at cost less impairment, if any. The carrying amount is reviewed at each balance sheet date to assess whether this is in excess of its recoverable amount, and where the carrying value exceeds estimated recoverable amount, this is written down to its estimated recoverable amount.

### **3.2.3 Computer software**

Expenditure incurred to acquire identifiable computer software and having probable economic benefits exceeding the cost beyond one year, is recognized as an intangible asset. Such expenditure includes the purchase cost of software (license fee) and related overhead cost.

Costs associated with maintaining computer software programs are recognized as an expense when incurred.

Computer software and license costs are stated at cost less accumulated amortization and any identified impairment loss and amortized through reducing balance method.

## **3.3 Investment property**

Investment property is stated at cost less accumulated depreciation and accumulated impairment losses, if any. Cost comprises expenditure that is directly attributable to the acquisition of the asset including transaction costs.

Depreciation on investment property is charged using reducing balance method in accordance with the rates specified in note 6 to these financial statements. The useful life and depreciation method are reviewed and adjusted, if appropriate, at each reporting date.

## **3.4 Financial instruments**

### **3.4.1 Financial assets - Initial recognition, classification and measurement**

The Company recognizes a financial asset when and only when it becomes a party to the contractual provisions of the instrument evidencing investment.

The Company classifies its financial assets into either of following three categories:

- (a) financial assets measured at amortized cost;
- (b) financial assets measured at fair value through other comprehensive income (FVOCI); and
- (c) financial assets measured at fair value through profit or loss (FVTPL).



**(a) Financial assets measured at amortized cost**

A financial asset is measured at amortized cost if it is held within business model whose objective is to hold assets to collect contractual cash flows, and its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on principal amount outstanding.

Such financial assets are initially measured at fair value plus transaction costs that are directly attributable to the acquisition or issue thereof.

**(b) Financial assets at FVOCI**

A financial asset is classified as at fair value through other comprehensive income when it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Such financial assets are initially measured at fair value plus transaction costs that are directly attributable to the acquisition or issue thereof.

**(c) Financial assets at FVTPL**

A financial asset shall be measured at fair value through profit or loss unless it is measured at amortised cost or at fair value through other comprehensive income, as aforesaid. However, for an investment in equity instrument which is not held for trading, the Company may make an irrevocable election to present in other comprehensive income subsequent changes in the fair value of the investment.

Such financial assets are initially measured at fair value.

**3.4.2 Financial assets - Subsequent measurement**

**(a) Financial assets measured at amortized cost**

These assets are subsequently measured at amortized cost (determined using the effective interest method) less accumulated impairment losses.

Interest / markup income, foreign exchange gains and losses and impairment losses arising from such financial assets are recognized in the statement of profit and loss.

**(b) Financial assets at FVOCI**

These are subsequently measured at fair value less accumulated impairment losses.

A gain or loss on a financial asset measured at fair value through other comprehensive income is recorded in other comprehensive income, except in the case of impairment gains or losses and foreign exchange gains and losses. This recognition continues until the financial asset is either derecognised or reclassified. Upon derecognition, the cumulative gain or loss previously included in other comprehensive income is transferred from equity to profit or loss as a reclassification adjustment. Interest is calculated using the effective interest method and is recognised in profit or loss.

### **(c) Financial assets at FVTPL**

These assets are subsequently measured at fair value.

Net gains or losses arising from remeasurement of such financial assets as well as any interest income accruing thereon are recognized in the statement of profit or loss. However, for an investment in equity instrument which is not held for trading and for which the Company has made an irrevocable election to present in other comprehensive income subsequent changes in the fair value of the investment, such gains or losses are recognized in other comprehensive income. Further, when such investment is disposed off, the cumulative gain or loss previously recognised in other comprehensive income is not reclassified from equity to profit or loss.

### **3.4.3 Financial liabilities - Classification, subsequent measurement and gain and losses**

Financial liabilities are classified as measured at amortized cost or 'at fair value through profit or loss' (FVTPL). A financial liability is classified as at FVTPL if it is classified as held for trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognized in the statement of profit or loss.

Other financial liabilities are subsequently measured at amortized cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognized in the statement of profit or loss. Any gain or loss on de-recognition is also recognized in the statement of profit or loss.

## **3.5 Impairment**

### **3.5.1 Financial assets**

The Company recognises loss allowances for Expected Credit Losses (ECLs) in respect of financial assets measured at amortised cost.

The Company measures loss allowances at an amount equal to lifetime ECLs, except for the following, which are measured at 12-month ECLs:

- debt securities that are determined to have low credit risk at the reporting date; and
- other debt securities and bank balance for which credit risk (i.e. the risk of default occurring over the expected life of the financial instrument) has not increased significantly since initial recognition.

Loss allowances for trade receivables are always measured at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Company's historical experience and informed credit assessment and including forward-looking information.

The Company assumes that the credit risk on a financial assets has increased significantly if it is more than past due for a reasonable period of time. Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument. 12-month ECLs are the portion of ECLs that result from default events that are possible within the 12 months after the reporting date (or a shorter period if the expected life of the instrument is less than 12 months). The maximum period considered when estimating ECLs is the maximum contractual period over which the Company is exposed to credit risk.

Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

The gross carrying amount of a financial asset is written off when the Company has no reasonable expectations of recovering of a financial asset in its entirety or a portion thereof. The Company individually makes an assessment with respect to the timing and amount of write-off based on whether there is a reasonable expectation of recovery. The Company expects no significant recovery from the amount written off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Company's procedures for recovery of amounts due.

### **3.5.2 Impairment of non-financial assets**

The carrying amount of the Company's non-financial assets are reviewed at each reporting date to determine whether there is any objective evidence that an assets or group of assets may be impaired. If any such evidence exists, the asset's or group of assets' recoverable amount is estimated. An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. Recoverable amount is the higher of value in use and fair value less cost to sell. Impairment losses are recognized to the statement of profit or loss.

## **3.6 Derecognition**

### **3.6.1 Financial assets**

The Company derecognises financial assets only when the contractual rights to cash flows from the financial assets expire or when it transfer the financial assets and substantially all the associated risks and reward of ownership to another entity. On derecognition of financial assets measured at amortized cost, the difference between the assets carrying value and the sum of the consideration received and receivable recognised in statement of profit or loss. In addition, on derecognition of an investment in a debt instrument classified as at FVTOCI, the cumulative gain or loss previously accumulated in the investments revaluation reserve reclassified to statement of profit or loss. In contrast, on derecognition of an investment in equity instrument which the Company has elected on initial recognition to measure at FVTOCI, the cumulative gain or loss previously accumulated in the investments revaluation reserve is not reclassified to statement of profit or loss, but is transferred to statement of changes in equity.

### **3.6.2 Financial liabilities**

The Company derecognises financial liabilities only when its obligations under the financial liabilities are discharged, cancelled or expired. The difference between the carrying amount of the financial liabilities derecognised and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognised in statement of profit or loss.

### **3.7 Off-setting of financial assets and financial liabilities**

Financial assets and liabilities are offset and the net amount is reported in the financial statements if, and only if, there is a legally enforceable right to offset the recognized amounts and there is an intention either to settle on a net basis or to realize the assets and settle the liabilities simultaneously.

### **3.8 Trade and other receivables**

These are carried at their transaction price less any allowance for lifetime expected credit losses. A receivable is recognized on the settlement date as this is the point in time that the payment of the consideration by the customer becomes due.

### **3.9 Cash and cash equivalents**

Cash and cash equivalents in the statement of cash flows includes cash in hand, balance with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts / short term borrowings. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

### **3.10 Trade and other payables**

Trade and other payables are recognized initially at fair value plus directly attributable cost, if any, and subsequently measured at amortized cost using the effective interest method. Trade payables in respect of securities purchased are recorded at settlement date of transaction.

These are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

### **3.11 Taxation**

Income tax expense or credit for the year is the tax payable on the current year's taxable income based on the applicable income tax rate adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses.

#### **i) Current tax**

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

#### **ii) Deferred tax**

Deferred tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, deferred income taxes are not accounted for if they arise from the initial recognition of an asset or liability in a transaction other than a business combination that, at the time of the transaction, affects neither accounting nor taxable profit or loss. Deferred income tax is measured using tax rates (and laws) that have been enacted or substantively enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses and credits only if it is probable that future taxable amounts will be available to utilise those temporary differences and unused tax losses and credits.

### **iii) Levies**

Tax charged under Income Tax Ordinance, 2001 which is not based on taxable income or any amount paid / payable in excess of the calculation based on taxable income or any minimum tax which is not adjustable against future income tax liability is classified as levy in the statement of profit or loss and other comprehensive income as these levies fall under the scope of IFRIC 12/IAS 37.

### **3.12 Provisions**

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made of the amount of obligation. Provisions are reviewed at each balance sheet date and adjusted to reflect current best estimate.

### **3.13 Contingent liabilities**

A contingent liability is disclosed when the Company has a possible obligation as a result of past events, whose existence will be confirmed only by the occurrence or non-occurrence, of one or more uncertain future events not wholly within the control of the Company; or the Company has a present legal or constructive obligation that arises from past events, but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation, or the amount of the obligation cannot be measured with sufficient reliability.

### **3.14 Revenue recognition**

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the amount of revenue can be measured reliably. Revenue is measured at the fair value of the consideration received or receivable, net of any direct expenses. Revenue is recognized on the following basis:

- Brokerage, consultancy, advisory fee and commission etc. are recognized as and when such services are provided.
- Income from bank deposits, reverse repo and margin deposits is recognized at effective yield on time proportion basis.
- Dividend income is recorded when the right to receive the dividend is established.
- Gains / (losses) arising on sale of investments are included in the profit and loss account in the period in which they arise.
- Unrealized capital gains / (losses) arising from mark to market of investments classified as 'financial assets at fair value through profit or loss' are included in profit and loss account for the period in which they arise.
- Rental income from investment properties is recognized on accrual basis.
- Income on financial assets (including margin financing) is recognised on time proportionate basis taking into account effective / agreed rate of the instrument.
- Unrealised gains / (losses) arising from mark to market of investments classified as 'financial assets at fair value through other comprehensive income' are taken directly to other comprehensive income.



### 3.15 Mark-up bearing borrowings and borrowing costs

Mark-up bearing borrowings are recognized initially at fair value, less attributable transaction costs. Subsequent to initial recognition, mark-up bearing borrowings are stated at amortized cost with any difference between cost and redemption value being recognised in the statement of profit or loss over the period of the borrowings on an effective interest basis.

Borrowing costs are recognised as an expense in the period in which these are incurred, except to the extent that they are directly attributable to the acquisition or construction of a qualifying asset (i.e. an asset that necessarily takes a substantial period of time to get ready for its intended use or sale) in which case these are capitalised as part of cost of that asset.

### 3.16 Restatement

During the year the Institute of Chartered Accountant of Pakistan (ICAP) have withdrawn the Technical Release 27 "IAS 12, Income Taxes (Revised 2012)" and issued guidance - "IAS 12 Application Guidance on Accounting for Minimum Taxes and Final Taxes". The said guidance requires certain amounts of tax paid under minimum tax (which is not adjustable against future income tax liability) and final tax regime to be shown separately as a levy instead of showing it in current tax.

Accordingly, the impact has been incorporated in these financial statements retrospectively in accordance with the requirement of International Accounting Standard (IAS 8) — 'Accounting Policies, Change in Accounting Estimates and Errors'. There has been no effect on the statement of financial position, the statement of changes in equity and the statement of cash flows as a result of this change.

2024			2023		
Had there been no change in accounting policy	Impact of change in accounting policy	After incorporating effects of change in accounting policy	Had there been no change in accounting policy	Impact of change in accounting policy	After incorporating effects of change in accounting policy
Rupees					

#### Effect on statement of profit or loss

Profit / (loss) before income tax	9,345,748	(493,865)	8,851,883	(20,234,044)	(537,342)	(20,771,386)
Levies - final tax	-	(493,865)	(493,865)	-	(537,342)	(537,342)
Income tax expense	(3,708,115)	493,865	(3,214,250)	11,915,840	537,342	12,453,182

**4 PROPERTY AND EQUIPMENT**

**Net carrying value basis**

**Year ended June 30, 2024**

Opening net book value

Additions during the year (at cost)

Disposals at net book value

Depreciation charge for the year

Closing net book value

**Gross carrying value basis**

**As at June 30, 2024**

Cost

Accumulated depreciation

**Net book value**

**Net carrying value basis**

**Year ended June 30, 2023**

Opening net book value

Additions during the year (at cost)

Disposals at net book value

Reversal of revaluation surplus at net book value

Depreciation charge for the year

Closing net book value

**Gross carrying value basis**

**As at June 30, 2023**

Cost

Accumulated depreciation

**Net book value**

**Annual rates of depreciation (%)**

Offices	Furniture & fixtures	Office equipments	Vehicle	Computer equipments	Total
(Rupees)	(Rupees)	(Rupees)	(Rupees)	(Rupees)	(Rupees)
10,090,513	1,261,304	434,934	755,970	32,889	12,575,610
-		116,050		945,000	1,061,050
-		-	-	-	-
(504,526)	(189,196)	(82,648)	(113,396)	(293,367)	(1,183,131)
<b>9,585,987</b>	<b>1,072,108</b>	<b>468,336</b>	<b>642,575</b>	<b>684,522</b>	<b>12,453,529</b>
12,725,000	7,550,582	5,401,579	3,561,500	4,468,737	33,707,398
(3,139,013)	(6,478,474)	(4,933,243)	(2,918,926)	(3,784,215)	(21,253,869)
<b>9,585,987</b>	<b>1,072,108</b>	<b>468,336</b>	<b>642,575</b>	<b>684,522</b>	<b>12,453,529</b>
15,049,168	1,483,887	511,687	889,376	46,985	17,981,103
-	-	-	-	-	-
-	-	-	-	-	-
(4,427,575)	-	-	-	-	(4,427,575)
(531,080)	(222,583)	(76,753)	(133,406)	(14,096)	(977,918)
<b>10,090,513</b>	<b>1,261,304</b>	<b>434,934</b>	<b>755,970</b>	<b>32,889</b>	<b>12,575,610</b>
12,725,000	7,550,582	5,285,529	3,561,500	3,523,737	32,646,348
(2,634,487)	(6,289,278)	(4,850,595)	(2,805,530)	(3,490,848)	(20,070,738)
<b>10,090,513</b>	<b>1,261,304</b>	<b>434,934</b>	<b>755,970</b>	<b>32,889</b>	<b>12,575,610</b>
<b>5</b>	<b>15</b>	<b>15</b>	<b>15</b>	<b>30</b>	

Note	Rupees 2024	Rupees 2023
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## 5 INTANGIBLE ASSETS

Trading Right Entitlement Certificate - Pakistan Stock Exchange Limited

5.1	2,500,000	2,500,000
	<b>2,500,000</b>	<b>2,500,000</b>
	500,000	500,000
	<b>3,000,000</b>	<b>3,000,000</b>

Booths - Pakistan Stock Exchange Limited

- 5.1 This represents Trading Right Entitlement Certificate (TREC) received from Pakistan Stock Exchange Limited in accordance with the requirements of the Stock Exchanges (Corporatization, Demutualization and Integration) Act, 2012. TREC has been recognized at cost less accumulated impairment losses.

## 6 DEFERRED TAX ASSETS

### *Deductible temporary difference*

Unrealized loss on re-measurement of investment

Allowance for expected credit losses

Assessed tax loss

Minimum tax

Capital loss on short term investments

-	146,147
211,414	5,154,657
11,188,111	5,082,384
-	1,062,837
2,166,873	983,749
<b>13,566,398</b>	<b>12,429,774</b>

### *Taxable temporary difference*

Unrealized gain on re-measurement of investment

Accelerated depreciation

175,779	-
289,029	126,667
<b>464,808</b>	<b>126,667</b>

Unrecognized deferred tax asset

**Deferred tax asset**

	<b>13,101,590</b>	<b>12,303,107</b>
6.1	(3,500,000)	-
	<b>9,601,590</b>	<b>12,303,107</b>

- 6.1 Deferred tax asset of Rs. 3500,000/- has not been recognized owing to uncertainty regarding future profitability against which deferred tax asset could be set off.

## 7 LONG TERM INVESTMENTS

### Unquoted

Investment in subsidiary - at cost

7.1	6,372,990	35,372,990
	<b>6,372,990</b>	<b>35,372,990</b>

### 7.1 Investments

**WE Investment Management Limited - subsidiary company, at cost**

3,400,000 (2022: 3,400,000) ordinary shares of Rs 10 each.

Less: Provision for impairment

Disposal during the year

29,000,000	34,000,000
-	(5,000,000)
29,000,000	29,000,000
(29,000,000)	-
-	29,000,000

**WE Commodities (Private) Limited - subsidiary company, at cost**

637,299 (2022: 637,299) ordinary shares of Rs 10 each.

Percentage holding 99.99%

6,372,990	6,372,990
<b>6,372,990</b>	<b>35,372,990</b>

Note	Rupees 2024	Rupees 2023
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## 8 LONG-TERM ADVANCES AND DEPOSITS

National Clearing Company of Pakistan Limited	1,400,000	1,400,000
Deposit against Base Minimum Capital requirement	350,000	1,150,000
Central Depository Company of Pakistan Limited	100,000	100,000
Deposit against rent	190,000	190,000
Other deposit	6,000	6,000
	<b>2,046,000</b>	<b>2,846,000</b>

## 9 TRADE RECEIVABLES

Trade receivable	9.1	11,052,064	32,835,488
Allowance for expected credit loss		798,547	17,774,680
		<b>10,253,517</b>	<b>15,060,808</b>

### 9.1 Allowance for expected credit loss

Opening balance		17,774,680	14,592,183
Charge for the year		22,174	3,182,497
Adjustment	9.1.1	(16,998,307)	-
Closing balance		<b>798,547</b>	<b>17,774,680</b>

### 9.1.1 Aging analysis

Upto 90 days	7,814,144	3,039,042
More than 90 but upto 180 days	198,665	3,342,784
More than 180 but upto 360 days	896,931	8,678,982
More than 360 days	2,142,324	17,774,680
	<b>11,052,064</b>	<b>32,835,488</b>

### 9.1.2 Due from related parties which are not impaired and their maximum amount outstanding at any time during the year calculated with reference to month end balances are as follows:

Name of related party	Amount due		Maximum amount outstanding at any time during the year	
	2024	2023	2024	2023
	-----Rupees-----			
Nuzhat Javed	-	37,607	-	37,607
Zia Javed	792,493	792,493	792,493	791,893
Kiran Asad Javed	1,040	1,040	1,040	1,040
Javed Ali Khan	51,841	897,273	897,873	897,273
Raheel Javed	1,666	1,066	1,666	1,066
Asad Javed	1,670	1,470	1,670	1,470
	<b>848,710</b>	<b>1,730,949</b>	<b>1,694,742</b>	<b>1,730,349</b>

### 9.1.3 Aging analysis - related party

Name of related party	1 - 90 days	91 - 180 days	181 - 360 days	More than 360 days	Total gross amount due
	-----Rupees-----				
Nuzhat Javed	-	-	-	-	-
Zia Javed	-	-	-	792,493	792,493
Kiran Asad Javed	-	-	-	1,040	1,040
Javed Ali Khan	-	-	600		
Raheel Javed	-	-	600	1,066	1,666
Asad Javed	-	-	200	1,470	1,670
	-	-	<b>1,400</b>	<b>796,069</b>	<b>796,869</b>

9.2 Total value of securities pertaining to clients held in the Central Depository Company of Pakistan **528,889,883** **331,254,541**

9.3 Value of clients' securities pledged with National Clearing Company of Pakistan Limited **48,374,920** **24,003,339**

9.4 Value of clients' securities pledged with Financial Institutions **243** **174**

9.5 *The securities are valued using market rate at the year end*

Note	Rupees 2024	Rupees 2023
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## 10 SHORT TERM INVESTMENT

*Investments at fair values through profit & loss*

### 10.1 Investment in listed companies

Investment in equity securities	4,232,460	10,008,207
Unrealised gain / (loss) on remeasurement of investment at fair value-through profit or loss	1,171,860	(1,376,558)
<b>Market value</b>	<b>5,404,320</b>	<b>8,631,649</b>

### 10.2 Investment in unlisted companies

Unlisted equity securities - at cost	<b>1,000,000</b>	<b>1,000,000</b>
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### 10.3 Investment in mutual funds - fair value as on June 30,2024

HBL Money Market Fund	10,591,552	8,597,113
HBL Cash Fund	5,373,440	-
Faysal Halal Amdani Fund	5,007,149	-
<b>TOTAL</b>	<b>27,376,461</b>	<b>18,228,762</b>

10.4 Securities having market value of Rs. 23,437,714/- (2023: Rs. 7,527,400/-) are pledged with Pakistan Stock Exchange Limited for the purpose of base minimum capital requirement and National Clearing Company of Pakistan Limited for the purpose of exposure requirements.



Note	Rupees 2024	Rupees 2023
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# 11 ADVANCES, DEPOSITS AND OTHER RECEIVABLES

Deposit against exposure margin requirement	11.1	12,683,884	7,300,546
Income tax refundable		-	98,478
Advance to staff		3,059,208	2,015,039
Advance to related parties	11.2	7,580,215	3,428,433
Accrued profit on deposit against exposure margin		457,030	291,899
		<b>23,780,337</b>	<b>13,134,395</b>

11.1 This represents deposit with National Clearing Company of Pakistan Limited against the exposure margin in respect of trade in future and ready market.

## 11.2 Party wise detail of advance provided are as follows.

Name of related party	Relationship with the company	Percentage shareholding	Nature of Transaction	Balance as on June 30, 2024
Humayun Javed	Chief Executive officer	25%	Short term advance	159,987
Asad Javed	Director	25%	Short term advance	5,507,459
Javed Ali Khan	Director	25%	Short term advance	1,194,208
Zia Javed	Shareholder's Relative	0%	Short term advance	718,561
				<b>7,580,215</b>

# 12 BANK BALANCES

Cash at bank - <i>current accounts</i>		31,976,945	12,132,655
- <i>savings account</i>	12.1	109,075	120,862
		<b>32,086,020</b>	<b>12,253,517</b>

12.1 The return on these balances is 11% to 20.5% (2023: 12.25% to 19.5%) per annum on daily product basis.

## 12.2 Bank balance pertains to:

Clients	29,248,282	10,475,336
Brokerage House	2,837,738	1,778,181
	<b>32,086,020</b>	<b>12,253,517</b>

# 13 ISSUED, SUBSCRIBED AND PAID UP CAPITAL

Number of shares			
2024	2023		
23,500,000	23,500,000	Ordinary shares of Rs. 10 each fully paid in cash	235,000,000
<b>23,500,000</b>	<b>23,500,000</b>		<b>235,000,000</b>

Note	Rupees 2024	Rupees 2023
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### 13.1 PATTERN OF SHAREHOLDING

Name of shareholders	2024	2023	2024	2023
	Number of Shares		Percentage of Holding	
Humayun Javed	7,481,445	5,875,000	32%	25%
Raheel Javed	7,481,445	5,875,000	32%	25%
Asad Javed	7,481,445	5,875,000	32%	25%
Javed Ali Khan	-	5,875,000	0%	25%
Nuzhat Javed	1,055,665	-	4%	0%
	<b>23,500,000</b>	<b>23,500,000</b>	<b>100%</b>	<b>100%</b>

- 13.1.1 The shareholders are entitled to receive all distributions to them including dividend and other entitlements in the form of bonus and right shares as and when declared by the Company. All shares carry "one vote" per share without restriction.

### 14 SUBORDINATED LOAN

Directors and related parties

-	<b>26,510,720</b>
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- 14.1 During the year, subordinated loan has been adjusted against acquisition of investments by directors of the company authorized by resolution passed at Shareholders general meeting.

### 15 ACCRUED EXPENSES & OTHER LIABILITIES

Accrued expenses  
Payable to clearing house  
Other liabilities

1,673,807	521,676
2,333,681	677,941
1,108,689	645,568
<b>5,116,177</b>	<b>1,845,185</b>

### 16 CONTINGENCIES AND COMMITMENTS

There are no contingencies and commitments as on June 30, 2024 (2023: Nil)

Note	Rupees 2024	Rupees 2023
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## 17 OPERATING REVENUE

Brokerage commission including sales tax on services  
Less: sales tax on services  
Net brokerage commission excluding sales tax on services  
Dividend income

17.1	47,953,220	18,380,103
	(5,657,893)	(2,167,707)
	<b>42,295,327</b>	<b>16,212,396</b>
	265,500	195,022
	<b>42,560,827</b>	<b>16,407,418</b>

## 18 ADMINISTRATIVE EXPENSES

Directors' remuneration  
Salaries, wages and other benefits  
Rent, rates and taxes  
Telephone and communication charges  
Utility charges  
Printing and stationery  
Travelling and conveyance  
Postage and courier  
Entertainment  
Repair and maintenance  
Computer, Internet & software  
Commission expense  
Fees and subscription  
Auditors' remuneration  
Legal and professional  
Service and transaction charges  
Depreciation  
Donations  
Other expenses

18.1	5,460,000	5,900,000
	17,818,680	15,288,647
	1,094,788	545,866
	451,095	327,264
	668,689	515,946
	237,192	162,192
	510,275	610,846
	33,391	25,447
	684,982	621,612
	177,303	129,847
	1,442,462	1,372,346
	5,332,391	887,656
	163,103	139,605
18.2	389,500	300,000
	-	157,500
	2,936,770	1,413,182
	1,183,131	977,918
	90,000	120,000
	158,973	161,286
	<b>38,832,725</b>	<b>29,657,160</b>

### 18.1 Remuneration of Chief Executive, Director and Executives

	2024			2023		
	Chief Executive	Director	Executive	Chief Executive	Director	Executive
Managerial remuneration	2,580,000	2,880,000	13,070,000	1,720,000	4,180,000	9,725,000
Company's contribution to the Provident Fund	-	-	-	-	-	-
Fees	-	-	-	-	-	-
Bonus	-	-	-	-	-	-
Housing and utilities	-	-	-	-	-	-
	<b>2,580,000</b>	<b>2,880,000</b>	<b>13,070,000</b>	<b>1,720,000</b>	<b>4,180,000</b>	<b>9,725,000</b>
Number of persons (including those who worked part of the year)	<b>1</b>	<b>2</b>	<b>11</b>	<b>1</b>	<b>3</b>	<b>8</b>

### 18.2 Auditors' remuneration

#### **Audit services**

Annual audit fee	225,000	200,000
Certifications	89,500	100,000
	<b>314,500</b>	<b>300,000</b>

#### **Non-audit services**

Other services	75,000	75,000
	<b>75,000</b>	<b>75,000</b>
	<b>389,500</b>	<b>375,000</b>

### 19 FINANCE COST

Bank charges	29,978	24,872
	<b>29,978</b>	<b>24,872</b>

### 20 OTHER INCOME

#### **From financial assets**

Profit on deposit against exposure margin requirement	1,761,082	871,614
Profit on deposit against Base Minimum Capital requirement	658,818	760,797
Return on mutual fund	2,375,027	-
Profit on savings accounts	21,278	20,999
Other income	-	699,065
	<b>4,816,205</b>	<b>2,352,475</b>

#### **From non-financial assets**

Client recoveries	1,563,782	461,642
	<b>1,563,782</b>	<b>461,642</b>
	<b>6,379,987</b>	<b>2,814,117</b>

### 21 OTHER CHARGES

Provision for impairment in value	-	5,000,000
Allowance for expected credit loss	22,174	3,182,497
Loss on disposal of investment	3,333,847	-
	<b>3,356,021</b>	<b>8,182,497</b>

Note	Rupees 2024	Rupees 2023
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## 22 LEVIES

Minimum tax differential

22.1	84,683	508,089
------	--------	---------

Final tax

22.2	409,181	29,253
------	---------	--------

	<b>493,865</b>	<b>537,342</b>
--	----------------	----------------

22.1 This represents portion of minimum tax paid under section 113 and 233 of Income Tax Ordinance, 2001, representing levy in terms of requirements of IFRIC 21/IAS 37.

22.2 This represents final tax paid under section 5 of Income Tax Ordinance, 2001, representing levy in terms of requirements of IFRIC 21/IAS 37.

## 23 INCOME TAX

Current

512,733	-
---------	---

Prior

-	(150,075)
---	-----------

Deferred

2,701,517	(12,303,107)
-----------	--------------

<b>3,214,250</b>	<b>(12,453,182)</b>
------------------	---------------------

23.1 The income tax returns of the Company have been filed up to tax year 2023 under the Universal Self Assessment Scheme. This scheme provides that the return filed is deemed to be an assessment order. The returns may be selected for audit within five years. The Income Tax Commissioner may amend assessment if any objection is raised during audit.

## 23.2 Relationship between income tax expense and accounting profit

Profit / (loss) before levies and income tax

<b>9,345,748</b>	-
------------------	---

Tax at the enacted tax rate

2,710,267	-
-----------	---

Tax effect of income taxed at lower tax rates

(381,903)	-
-----------	---

Tax effect of exempt income

760,861	-
---------	---

Tax effect of non deductible expenses

402,797	-
---------	---

Tax effect of minimum tax differential

84,683	-
--------	---

Tax effect of deferred tax

2,701,517	-
-----------	---

Tax effect of adjustment of prior year business loss

(2,101,537)	-
-------------	---

Tax effect of minimum tax credit

(468,571)	-
-----------	---

<b>3,708,115</b>	-
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## 24 FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

### 24.1 FINANCIAL RISK MANAGEMENT

The Company's activities expose it to a variety of financial risks: credit risk, liquidity risk and market risk (interest rate risk and price risk). The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance. The Company consistently manages its exposure to financial risk without any material change from previous periods in the manner described in notes below.

The Board of Directors has overall responsibility for the establishment and oversight of Company's risk management framework. All treasury related transactions are carried out within the parameters of these policies.

### 24.1.1 Market Risk

Market risk is the risk that the value of the financial instrument may fluctuate as a result of changes in market interest rates or the market price due to a change in credit rating of the issuer or the instrument, change in market sentiments, speculative activities, supply and demand of securities and liquidity in the market. Market risk comprises of interest rate risk, foreign currency risk and price risks.

#### (i) Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The interest rate exposure arises from short borrowings from banking companies. At the reporting date, the profile of the Company's interest-bearing financial instruments was as follows:

	2024	2023
	— Carrying amounts (Rs.) —	
<b><u>Financial assest</u></b>		
Deposit against exposure margin requirements	12,683,884	7,300,546
Deposit with banks	109,075	120,862
	<b>12,792,959</b>	<b>7,421,408</b>

#### *Sensitivity analysis*

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore, a change in interest rate would not affect the carrying amount of any financial instrument.

The following information summarizes the estimated effects of 1% hypothetical increases and decreases in interest rates on cash flows from financial assets and financial liabilities that are subject to interest rate risk. It is assumed that the changes occur immediately and uniformly to each category of instrument containing interest rate risk. The hypothetical changes in market rates do not reflect what could be deemed best or worst case scenarios. Variations in market interest rates could produce significant changes at the time of early repayments. For these reasons, actual results might differ from those reflected in the details specified below. The analysis assumes that all other variables remain constant.

	<b>Effect on profit before tax</b>	
	<b>1% increase</b>	<b>1% decrease</b>
<b>As at June 30, 2024</b>		
Cash flow sensitivity - Variable rate financial instruments	<b>127,930</b>	<b>(127,930)</b>
<b>As at June 30, 2023</b>		
Cash flow sensitivity - Variable rate financial instruments	<b>(74,214)</b>	<b>74,214</b>

**(ii) Foreign Currency Risk**

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from receivables and payable that exist due to transaction in foreign currencies. The Company is not exposed to currency risk as all the operations of the Company are being carried out in local currency.

**(iii) Price Risk**

Price risk represents the risk that the fair value of a financial instrument will fluctuate because of changes in the market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all or similar financial instruments traded in the market. The Company manages price risk by monitoring the exposure in quoted equity securities and implementing the strict discipline in internal risk management and investment policies, which includes disposing of its own equity investment and collateral held before it led the Company to incur significant mark-to-market and credit losses. As of the reporting date, the Company was exposed to price risk since it had investments in quoted equity securities and also because the Company held collaterals in the form of equity securities against their debtor balances.

The carrying value of investments subject to price risk is based on quoted market prices as of the reporting date. Market prices are subject to fluctuation and, consequently, the amount realized in the subsequent sale of an investment may significantly differ from the reported market value. Fluctuation in the market price of a security may result from perceived changes in the underlying economic characteristics of the investee, the relative price of alternative investments and general market conditions. Furthermore, amount realized in the sale of a particular security may be affected by the relative quantity of the security being sold.

The Company's portfolio of short term investments is broadly diversified so as to mitigate the significant risk of decline in prices of equity securities in particular sectors of the market.

The table below summarizes Company's equity price risk as of June 30, 2024 and 2023 and shows the effects of a hypothetical 10% increase and a 10% decrease in market prices as at the reporting dates. The selected hypothetical change does not reflect what could be considered to be the best or worst case scenarios. Indeed, results could be worse because of the nature of markets and the aforementioned concentrations existing in Company's equity investment portfolio.

	Fair value (Rupees)	Hypothetical price change	Estimated fair value after hypothetical change in prices (Rupees)	Hypothetical increase / (decrease) in profit before tax (Rupees)
<b>June 30, 2024</b>	27,376,461	10% increase	30,114,107	2,737,646
		10% decrease	24,638,815	(2,737,646)
<b>June 30, 2023</b>	18,228,762	10% increase	20,051,638	1,822,876
		10% decrease	16,405,886	(1,822,876)

#### 24.1.2 Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting its financial obligations associated with its financial liabilities that are settled by delivering cash or another financial assets. Liquidity risk arises because of the possibility that the Company could be required to pay its liabilities earlier than expected or difficulty in raising funds to meet commitments associated with financial liabilities as they fall due. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding to an adequate amount of committed credit facilities and the ability to close out market options due to the dynamic nature of the business. The Company's treasury aims at maintaining flexibility in funding by keeping committed credit lines available. The following are the contractual maturities of financial liabilities.

2024			
Carrying amount	Contractual cash flows	Upto one year	More than one year
----- (Rupees) -----			

##### Financial liabilities

Trade payables	31,274,487	31,274,487	31,274,487	-
Accrued expenses & other liabilities	5,116,177	5,116,177	-	-
	<b>36,390,664</b>	<b>36,390,664</b>	<b>31,274,487</b>	<b>-</b>

2023			
Carrying amount	Contractual cash flows	Upto one year	More than one year
----- (Rupees) -----			

##### Financial liabilities

Trade payables	12,243,790	12,243,790	12,243,790	-
Accrued expenses & other liabilities	1,845,185	1,845,185	1,845,185	-
Taxation - net	-	-	-	-
	<b>14,088,975</b>	<b>14,088,975</b>	<b>14,088,975</b>	<b>-</b>



### 24.1.3 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss, without taking into account the fair value of any collateral. Credit risk arises from the inability of the issuers of the instruments, the relevant financial institutions or counter parties in case of placements or other arrangements to fulfill their obligations.

A financial asset is regarded as credit impaired as and when it falls under the definition of a 'defaulted' financial asset. For the Company's internal credit management purposes, a financial asset is considered as defaulted when it is past due for 360 days or more.

The Company writes off a defaulted financial asset when there remains no reasonable probability of recovering the carrying amount of the asset through available means.

#### Exposure to credit risk

Credit risk of the Company arises principally from the trade debts, short term investments, loans and advances, deposits and other receivables. The carrying amount of financial assets represents the maximum credit exposure. To reduce the exposure to credit risk, the Company has developed its own risk management policies and guidelines whereby clients are provided trading limits according to their worth and proper margins are collected and maintained from the clients. The management continuously monitors the credit exposure towards the clients and makes provision against those balances considered doubtful of recovery.

The Company's policy is to enter into financial contracts in accordance with the internal risk management policies and investment and operational guidelines approved by the Board of Directors. In addition, credit risk is also minimised due to the fact that the Company invests only in high quality financial assets, majority of which have been rated by a reputable rating agency. All transactions are settled / paid for upon delivery. The Company does not expect to incur material credit losses on its financial assets. The maximum exposure to credit risk at the reporting date is follows:

	<b>Rupees 2023</b>	<b>Rupees 2022</b>
Long term investments	6,372,990	35,372,990
Long term advances & deposits	2,046,000	2,846,000
Short term investments	27,376,461	18,228,762
Trade receivables	10,253,517	15,060,808
Advances, deposits & other receivables	23,681,859	13,134,395
Bank balances	32,086,020	12,253,517
	<b>101,816,847</b>	<b>96,896,472</b>

#### a) Credit risk exposure on trade debts

To reduce the exposure to credit risk arising from trade debts / receivable against margin financing, the Company has developed its own risk management policies and guidelines whereby clients are provided trading limits according to their net worth and proper margins are collected and maintained from the clients. The management continuously monitors the credit exposure towards the clients and makes provision against those balances considered doubtful of recovery.

The Company's management, as part of risk management policies and guidelines, reviews clients' financial position, considers past experience, obtain authorized approvals and arrange for necessary collaterals in the form of equity securities to reduce credit risks and other factors. These collaterals are subject to market risk which ultimately affects the recoverability of debts.

	June 30, 2024		June 30, 2023	
	Gross carrying amount	Provision for expected credit losses	Gross carrying amount	Provision for expected credit losses
	Rupees			
Upto 90 days	7,814,144	-	3,039,042	-
More than 90 but upto 180 days	198,665	-	3,342,784	-
More than 180 but upto 360 days	896,931	-	8,678,982	-
More than 360 days	2,142,324	798,547	17,774,680	17,774,680
	<b>11,052,064</b>	<b>798,547</b>	<b>32,835,488</b>	<b>17,774,680</b>

Except as disclosed above, no provision for expected credit losses has been recognized in respect of trade debts as the security against the same is adequate or counter parties have sound financial standing.

**b) Credit risk exposure on bank balances**

The Company's credit risk on liquid funds is limited because the counter parties are banks with reasonably high credit ratings. As of the reporting date, the external credit ratings of the Company's bankers were as follows:

Bank	Short term rating	2024	2023
		Rupees	
MCB Bank Limited	A-1+	2,443,331	513,672
Habib Bank Limited	A-1+	587,029	367,930
Bank Al Habib Limited	A-1+	66,925	48,308
Habib Metropolitan Bank Limited	A-1+	20,054	1,500,393
Bank Al Falah Limited	A-1+	3,685	4,756
Meezan Bank Limited	A-1+	13,160	28,693
Soneri Bank Limited	A-1+	12,339	7,339
BankIslami Pakistan Limited	A-1+	28,508,141	9,684,060
Bank of Khyber Limited	A-1+	67,255	62,495
United Bank Limited	A-1+	364,101	35,871
		<b>32,086,020</b>	<b>12,253,517</b>

Due to the Company's long standing business relationships with these counter parties and after giving due consideration to their strong financial standing, management does not expect non-performance by these counter parties on their obligations to the Company. Accordingly, the credit risk is minimal.

The Company writes off a defaulted financial asset when there remains no reasonable probability of recovering the carrying amount of the asset through available means.

## 24.2 Financial Instruments by category

### 24.2.1 Financial Assets

2024				
	At fair value through profit or loss	At fair value through other comprehensive income	At amortised cost	Total
Long term investments	-	6,372,990	-	6,372,990
Long term advances & deposits	-	-	2,046,000	2,046,000
Short term investments	27,376,461	-	-	27,376,461
Trade receivables	-	-	10,253,517	10,253,517
Advances, deposits & other receivables	-	-	23,681,859	23,681,859
Bank balances	-	-	32,086,020	32,086,020
	<b>27,376,461</b>	<b>6,372,990</b>	<b>68,067,396</b>	<b>101,816,847</b>

2023				
	At fair value through profit or loss	At fair value through other comprehensive income	At amortised cost	Total
Long term investments	-	35,372,990	-	35,372,990
Long term advances & deposits	-	-	2,846,000	2,846,000
Short term investments	18,228,762	-	-	18,228,762
Trade receivables	-	-	15,060,808	15,060,808
Advances, deposits & other receivables	-	-	13,134,395	13,134,395
Bank balances	-	-	12,253,517	12,253,517
	<b>18,228,762</b>	<b>35,372,990</b>	<b>43,294,720</b>	<b>96,896,472</b>

### 24.2.2 Financial Liabilities

	2024		
	Amortised cost	At fair value through profit or loss	Total
Trade payables	31,274,487	-	31,274,487
Accrued expenses & other liabilities	5,116,177	-	5,116,177
	<b>36,390,664</b>	<b>-</b>	<b>36,390,664</b>

	2023		
	Amortised cost	At fair value through profit or loss	Total
Trade payables	12,243,790	-	12,243,790
Accrued expenses & other liabilities	1,845,185	-	1,845,185
Taxation - net	-	-	-
	14,088,975	-	14,088,975

## 25 FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying values of all financial assets and liabilities reflected in these financial statements approximate to their fair value. The Company measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

**Level 1 :** Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

**Level 2 :** Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

**Level 3 :** Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

Fair values of financial assets that are traded in active markets are based on quoted market prices. For all other financial instruments the Company determines fair values using valuation techniques unless the instruments do not have a market/quoted price in an active market and whose fair value cannot be reliably measured.

The table below analyses financial instruments measured at fair value at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

### Financial assets

		2024			
		Level 1	Level 2	Level 3	Total
<i>At fair value through profit and loss</i>					
Investment in securities of companies listed at Pakistan Stock Exchange Limited		5,404,320	-	-	5,404,320
		<b>5,404,320</b>	<b>-</b>	<b>-</b>	<b>5,404,320</b>
		Level 1	Level 2	Level 3	Total
<i>At fair value through profit and loss</i>					
Investment in securities of unlisted company		1,000,000	-	-	1,000,000
		<b>1,000,000</b>	<b>-</b>	<b>-</b>	<b>1,000,000</b>
		Level 1	Level 2	Level 3	Total
<i>At fair value through profit and loss</i>					
Investment in mutual funds		8,597,113	-	-	8,597,113
		<b>8,597,113</b>	<b>-</b>	<b>-</b>	<b>8,597,113</b>
		2023			
		Level 1	Level 2	Level 3	Total
<i>At fair value through profit and loss</i>					
Investment in securities of companies listed at Pakistan Stock Exchange Limited		8,631,649	-	-	8,631,649
		<b>8,631,649</b>	<b>-</b>	<b>-</b>	<b>8,631,649</b>
		Level 1	Level 2	Level 3	Total
<i>At fair value through profit and loss</i>					
Investment in securities of unlisted companies		1,000,000	-	-	1,000,000
		<b>1,000,000</b>	<b>-</b>	<b>-</b>	<b>1,000,000</b>
		Level 1	Level 2	Level 3	Total
<i>At fair value through profit and loss</i>					
Investment in mutual funds		20,972,141	-	-	20,972,141
		<b>20,972,141</b>	<b>-</b>	<b>-</b>	<b>20,972,141</b>

## 26 CAPITAL

### 26.1 Management of capital

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure. The management closely monitors the return on capital employed along with the level of distributions to ordinary shareholders. Further, in order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, reduce capital, or issue new shares.

On a regular basis, the Company manages to meet the financial resource requirements applicable to the Company (i.e., minimum levels of Liquid Capital or net worth) as specified in the Securities Brokers (Licensing and Operations) Regulations, 2016.

### 26.2 Capital Adequacy Level

June 30, 2024

Total Assets

126,970,444

Less: Total Liabilities

(37,157,317)

Less: Revaluation Reserves (Created upon revaluation of Fixed Assets)

-

**Capital Adequacy Level**

**27.2.1**

**89,813,127**

**26.2.1** While determining the value of the total assets of the TREC Holder, notional value of the TRE certificate held by the company as at June 30, 2024, as determined by Pakistan Stock Exchange has been considered.

### 26.3 Liquid Capital Balance

Liquid Capital Balance of the Company, as at June 30, 2024, in accordance with the Third Schedule of the Securities Brokers (Licensing and Operations) Regulations, 2016 is enclosed as Annexure A-I.

## 27 RELATED PARTY TRANSACTIONS

Related parties comprise of key management personnel (including directors) and their close family members and major shareholders of the Company. Remuneration and benefits to executives of the Company are in accordance with the terms of the employment. Remuneration of the Chief Executive and Directors is disclosed in note 18.1 to the financial statements. Transactions entered into, and balances held with, related parties during the year, are as follows:

**DIRECTORS, SHAREHOLDERS AND KEY MANAGEMENT PERSONNEL:****Humayun Javed (Chief Executive Officer)***Transactions during the year*

Short term advances received / provided	500,000	2,528,187
Commision earned on sale and purchase of securities	-	12,627
Subordinated loan received	-	844,567
Subordinated loan adjusted	6,627,680	-

*Balances at year end*

Short term advance	159,987	659,987
Trade payable	46,058	54,113
Subordinated loan	-	6,627,680

**Asad Javed (Director)***Transactions during the year*

Short term advances received / provided	4,413,000	2,457,500
Commision earned on sale and purchase of securities	4,154,125	-
Subordinated loan received / adjusted	6,627,880	6,627,680

*Balances at year end*

Short term advance	5,507,458	1,094,459
Trade receivable at year end	1,670	1,470
Subordinated loan	-	6,627,680

**Javed Ali Khan (Director)***Transactions during the year*

Short term advances received / provided	238,782	318,825
Subordinated loan received / adjusted	844,567	844,567

*Balances at year end*

Short term advance	1,194,208	102,400
Trade receivable at year end	51,841	897,873
Subordinated loan	-	844,567

**Raheel Javed (Director)***Transactions during the year*

Subordinated loan received / adjusted	6,627,680	6,627,680
---------------------------------------	-----------	-----------

*Balances at year end*

Trade receivable at year end	1,666	1,066
Subordinated loan	-	6,627,680

**CLOSE FAMILY MEMBERS OF DIRECTORS AND KEY MANAGEMENT PERSONNEL:**

**Zia Javed (Close family member of Director)**

*Transactions during the year*

Short term advances received / provided

Subordinated loan received / adjusted

2024	2023
-	718,561
5,783,113	5,783,113

*Balances at year end*

Short term advance

Trade receivable at year end

Subordinated loan

718,561	-
792,493	791,893
-	5,783,113

**Kiran Asad Javed (Close family member of Director)**

*Balances at year end*

Trade receivable at year end

1,040	1,040
-------	-------

**Nuzhat Javed (Close family member of Director)**

*Balances at year end*

Trade receivable at year end

-	37,607
---	--------

**28 GENERAL**

**28.1 Number of Employees**

Total employees of the Company at the year end

Average employees of the Company during the year

23	22
22	24

**28.2** Figures have been re-arranged and re-classified wherever necessary, for the purpose of better presentation. No major reclassifications were made in these financial statements.

Figures have been rounded off to the nearest rupee.

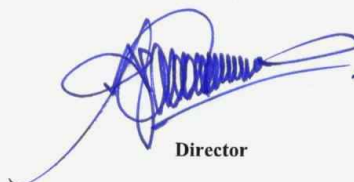
**28.3 Authorization for Issue**

These financial statements were approved by the Company's board of directors and authorised for issue on \_\_\_\_\_.

21 OCT 2024



Chief Executive



Director



**WE FINANCIAL SERVICES LIMITED**  
**Statement of Liquid Capital (Annexure I)**  
**As on June 30, 2024**

S. No.	Head of Account	Value in Pak Rupees	Hair Cut / Adjustments	Net Adjusted Value
<b>1. Assets</b>				
1.1	Property & Equipment	12,453,529	(12,453,529)	-
1.2	Intangible Assets	3,000,000	(3,000,000)	-
1.3	Investment in Govt. Securities	431,800	-	431,800
1.4	<b>Investment in Debt. Securities</b>			
	<b>If listed than:</b>			
	i. 5% of the balance sheet value in the case of tenure upto 1 year.	2,855,752	(142,788)	2,712,964
	ii. 7.5% of the balance sheet value, in the case of tenure from 1-3 years.			
	iii. 10% of the balance sheet value, in the case of tenure of more than 3 years.			
	<b>If unlisted than:</b>			
	i. 10% of the balance sheet value in the case of tenure upto 1 year.			
	ii. 12.5% of the balance sheet value, in the case of tenure from 1-3 years.			
	iii. 15% of the balance sheet value, in the case of tenure of more than 3 years.			
1.5	<b>Investment in Equity Securities</b>			
	i. If listed 15% or VaR of each securities on the cutoff date as computed by the Securities Exchange for respective securities whichever is higher. (Provided that if any of these securities are pledged with the securities exchange for base minimum capital requirement, 100% haircut on the value of eligible securities to the extent of minimum required value of Base minimum capital	5,404,320	(1,491,628)	3,912,692
	ii. If unlisted, 100% of carrying value.	1,000,000	(1,000,000)	-
1.6	Investment in subsidiaries	6,372,990	(6,372,990)	-
1.7	<b>Investment in associated companies/undertaking</b>			
	i. If listed 20% or VaR of each securities as computed by the Securites Exchange for respective securities whichever is higher.			
	ii. If unlisted, 100% of net value.			
1.8	<b>Statutory or regulatory deposits/basic deposits with the exchanges, clearing house or central depository or any other entity.</b> (i) 100% of net value, however any excess amount of cash deposited with securities exchange to comply with requirements of base minimum capital may be taken in the calculation of LC	1,850,000	(1,850,000)	-
1.9	Margin deposits with exchange and clearing house.	12,683,884	-	12,683,884
1.10	Deposit with authorized intermediary against borrowed securities under SLB.			
1.11	Other deposits and prepayments	196,000	(196,000)	-
1.12	Accrued interest, profit or mark-up on amounts placed with financial institutions or debt securities etc.(Nil)			
	100% in respect of markup accrued on loans to directors, subsidiaries and other related parties			
1.13	Dividends receivables.			
1.14	Amounts receivable against Repo financing. Amount paid as purchaser under the REPO agreement. ( <i>Securities purchased under repo arrangement shall not be included in the investments.</i> )			
1.15	Advances and receivables other than trade Receiveables; (i) No haircut may be applied on the short term loan to employees provided these loans are secured and due for repayments within 12 months. (ii) No haircut may be applied to the advance tax to the extent it is netted with provision of taxation. (iii) In all other cases 100% of net value	11,096,453	(10,313,619)	782,834
1.16	<b>Receivables from clearing house or securities exchange(s)</b>			
	100% value of claims other than those on account of entitlements against trading of securities in all markets including MtM gains.	-	-	-
	<b>Receivables from customers</b>			
	i. In case receivables are against margin financing, the aggregate if (i) value of securities held in the blocked account after applying VAR based Haircut, (ii) cash deposited as collateral by the financee (iii) market value of any securities deposited as collateral after applying VaR based haircut. <b>i. Lower of net balance sheet value or value determined through adjustments.</b>			
	ii. Incase receivables are against margin trading, 5% of the net balance sheet value.			
	<b>ii. Net amount after deducting haircut</b>			

	iii. Incase receivables are against securities borrowings under SLB, the amount paid to NCCPL as collateral upon entering into contract, <b>iii. Net amount after deducting haircut</b>			
1.17	iv. Incase of other trade receivables not more than 5 days overdue, 0% of the net balance sheet value. <b>iv. Balance sheet value</b>	5,795,807	-	5,795,807
	v. Incase of other trade receivables are overdue, or 5 days or more, the aggregate of (i) the market value of securities purchased for customers and held in sub-accounts after applying VaR based haircuts, (ii) cash deposited as collateral by the respective customer and (iii) the market value of securities held as collateral after applying VaR based haircuts. <b>v. Lower of net balance sheet value or value determined through adjustments</b>	4,410,723	(2,525,097)	1,885,626
	vi. In the case of amount of receivables from related parties, values determined after applying applicable haircuts on underlying securities readily available in respective CDS account of the related party in the following manner; (a) Up to 30 days, values determined after applying var based haircuts. (b) Above 30 days but upto 90 days, values determined after applying 50% or var based haircuts whichever is higher. (c) above 90 days 100% haircut shall be applicable. <b>vi. Lower of net balance sheet value or value determined through adjustments</b>	845,534	(845,534)	-
	<b>Cash and Bank balances</b>			
1.18	i. Bank Balance-proprietary accounts	2,837,738	-	2,837,738
	ii. Bank balance-customer accounts	29,248,282	-	29,248,282
	iii. Cash in hand	-	-	-
	<b>Subscription money against investment in IPO/ offer for sale (asset)</b>			
1.19	(i) No haircut may be applied in respect of amount paid as subscription money provided that shares have not been allotted or are not included in the investments of securities broker. (ii) In case of Investment in IPO where shares have been allotted but not yet credited in CDS Account, 25% haircuts will be applicable on the value of such securities. (iii) In case of subscription in right shares where the shares have not yet been credited in CDS account, 15% or VAR based haircut whichever is higher, will be applied on Right Shares.			
1.20	<b>Total Assets</b>	<b>100,482,812</b>	<b>(40,191,185)</b>	<b>60,291,627</b>
<b>2. Liabilities</b>				
	<b>Trade Payables</b>			
2.1	i. Payable to exchanges and clearing house	2,333,681	-	2,333,681
	ii. Payable against leveraged market products			
	iii. Payable to customers	31,274,487	-	31,274,487
	<b>Current Liabilities</b>			
	i. Statutory and regulatory dues			
	ii. Accruals and other payables	2,782,496	-	2,782,496
	iii. Short-term borrowings	-	-	-
2.2	iv. Current portion of subordinated loans			
	v. Current portion of long term liabilities			
	vi. Deferred Liabilities			
	vii. Provision for taxation	766,653	-	766,653
	viii. Other liabilities as per accounting principles and included in the financial statements			
	<b>Non-Current Liabilities</b>			
	i. Long-Term financing			
2.3	ii. Other liabilities as per accounting principles and included in the financial statements			
	iii. Staff retirement benefits			
	Note: (a) 100% haircut may be allowed against long term portion of financing obtained from a financial institution including amount due against finance leases. (b) Nil in all other cases			
	<b>Subordinated Loans</b>			
2.4	i. 100% of Subordinated loans which fulfill the conditions specified by SECP are allowed to be deducted:			
2.5	<b>Advance against shares for Increase in Capital of Securities broker:</b> 100% haircut may be allowed in respect of advance against shares if: a. The existing authorized share capital allows the proposed enhanced share capital b. Board of Directors of the company has approved the increase in capital c. Relevant Regulatory approvals have been obtained d. There is no unreasonable delay in issue of shares against advance and all regulatory requirements relating to the increase in paid up capital have been completed. e. Auditor is satisfied that such advance is against the increase of capital.			
2.6	<b>Total Liabilities</b>	<b>37,157,318</b>	<b>-</b>	<b>37,157,318</b>

### 3. Ranking Liabilities Relating to :



3.1	<b>Concentration in Margin Financing</b> The amount calculated client-to-client basis by which any amount receivable from any of the financees exceed 10% of the aggregate of amounts receivable from total financees. (Provided that above prescribed adjustments shall not be applicable where the aggregate amount of receivable against margin financing does not exceed Rs 5 million) Note: Only amount exceeding by 10% of each financee from aggregate amount shall be include in the ranking liabilities			
3.2	<b>Concentration in securities lending and borrowing</b> The amount by which the aggregate of: (i) Amount deposited by the borrower with NCCPL (ii) Cash margins paid and (iii) The market value of securities pledged as margins exceed the 110% of the market value of shares borrowed (Note only amount exceeding by 110% of each borrower from market value of shares borrowed shall be included in the ranking liabilities)			
3.3	<b>Net underwriting Commitments</b> <b>(a) in the case of right issue :</b> if the market value of securities is less than or equal to the subscription price; the aggregate of: (i) the 50% of Haircut multiplied by the underwriting commitments and (ii) the value by which the underwriting commitments exceeds the market price of the securities. In the case of rights issue where the market price of securities is greater than the subscription price, 5% of the Haircut multiplied by the net underwriting commitment <b>(b) in any other case :</b> 12.5% of the net underwriting commitments			
3.4	<b>Negative equity of subsidiary</b> The amount by which the total assets of the subsidiary (excluding any amount due from the subsidiary) exceed the total liabilities of the subsidiary			
3.5	<b>Foreign exchange agreements and foreign currency positions</b> 5% of the net position in foreign currency. Net position in foreign currency means the difference of total assets denominated in foreign currency less total liabilities denominated in foreign currency			
3.6	<b>Amount Payable under REPO</b>			
3.7	<b>Repo adjustment</b> <b>In the case of financier/purchaser</b> the total amount receivable under Repo less the 110% of the market value of underlying securities. <b>In the case of financee/seller</b> the market value of underlying securities after applying haircut less the total amount received, less value of any securities deposited as collateral by the purchaser after applying haircut less any cash deposited by the purchaser.			
3.8	<b>Concentrated proprietary positions</b> If the market value of any security is between 25% and 51% of the total proprietary positions then 5% of the value of such security. If the market of a security exceeds 51% of the proprietary position, then 10% of the value of such security	406,110	-	406,110
3.9	<b>Opening Positions in futures and options</b> i. In case of customer positions, the total margin requirements in respect of open positions less the amount of cash deposited by the customer and the value of securities held as collateral/pledged with securities exchange after applying VaR haircuts ii. In case of proprietary positions, the total margin requirements in respect of open positions to the extent not already met	8,727,067	-	8,727,067
3.10	<b>Short sell positions</b> i. In case of customer positions, the market value of shares sold short in ready market on behalf of customers after increasing the same with the VaR based haircuts less the cash deposited by the customer as collateral and the value of securities held as collateral after applying VAR based Haircuts ii. In case of proprietary positions, the market value of shares sold short in ready market and not yet settled increased by the amount of VAR based haircut less the value of securities pledged as collateral after applying haircuts.			
3.11	<b>Total Ranking Liabilities</b>	9,133,177	-	9,133,177
	<b>Liquid Capital</b>	54,192,317	(40,191,185)	14,001,133

